



Commercially focused Operations Manager

Are you passionate about high profile projects, within a high paced environment and can you keep your cool when the stakes get high? Can you guide a team of creative minds to innovative and outstanding projects, to keep clients coming back for more and build on valuable collaborations? It's you we're looking for!

The company

250K is a design studio specialized in designing concepts, stages and shows. A team of about 23, working from a studio in Eindhoven, Strijp-T, is dedicated to applying all their creativity and passion to making international dance/music festivals and world tours that are outstanding experiences. We just love to make it happen, big time!

Our clients include: Afrojack, Alda Events, Armin van Buuren, Armin Only World tour, Basic Fit, DJmag, EDC Las Vegas, Electric Zoo New York, Glow, Hardwell, ID&T, Martin Garrix, The Flying Dutch, Radio 538, Storm Festival Shanghai and W&W.

Our young & dynamic team consists of concept developers, stage designers, light designers, video designers, interactive technology developers and show directors. On top of that we also love to collaborate with specialized "professional freaks" in all other disciplines, like audio, video, show, effect, etc. What holds us together is our passion for music & creativity, our untamable desire to create the best possible experience and our innovative and professional approach.

Due to continued growth of our studio we are now looking for a **commercially focused operations manager** to add to our team.

What you'll be doing

In this pivotal role job you will be an important sounding board for the owners, clients and colleagues, whilst looking after account management as well as operations management. You will inspire and facilitate the team and will represent and reinforce the company's DNA. You will oil the machine and at times shake things up a bit as well, just to make sure all the creativity is channelled towards designing creative concepts that have an impact. Mind blowing moments, that run like clockwork and every show trying to top the previous one.

Your responsibilities will include:

- Account management from first client contact, brief, project proposal, closing the deal to monitoring project progress and review;
- Planning and budgeting for project proposals, including putting together the teams, kick off and review;
- Staying on top of new developments and initiating and managing new directions and/or partnerships;
- Day-to-day operations management, facilitating, troubleshooting and looking out for the long term capacity and company culture;
- HR Management, including promoting team & personal development;
- Financial management; ensuring projects stay on budget/profitable and have a say in investments;
- Contract agreements with clients, suppliers, freelancers and other partners, where necessary with external legal counsel.

What you'll need

First and foremost, you have to be passionate about big projects and crazy about new ideas: "anything is possible!". To make sure we can continue to make things happen big time, you will also have to be commercially focused and have strong organizational skills. You maintain to see the big picture, without losing sight of the details. You are a born leader, without the need to be in the spotlight. You are a trusted advisor, a go-to person with outstanding interpersonal and communication skills.

You will also have:

- A bachelor degree in a related field, i.e. event/leisure, media management, creative industries
- About 10 years of experience in a similar client facing, operational role in a relevant industry
- Proven experience in project management
- Excellent verbal and written English & Dutch skills
- Flexibility: a 9-5 attitude won't get you far since projects & deadlines run our studio
- Flexibility to travel, as our events run across the Netherlands, Europe and worldwide
- Full time availability

What we'll bring to the table

Apart from the opportunity to contribute to amazing projects in an exciting industry, here's what we offer:

- A competitive salary, plus benefits including a company car, phone and Mac book.
- An inspiring work environment with a lot of different related disciplines, where you can apply your experience, as well as try your hand at something new.
- A position within an informal and passionate team of creativity lovers and night owls
- A kitchen fully stocked with healthy lunches, dinner food and not-so-healthy snacks and an ultimate espresso machine.

Interested?

We would love to hear from you and invite you to apply here: http://bit.ly/250K-OPERATIONS_MANAGER
For more info, please call Carien Goudsmits, senior recruiter at Dpo2 on behalf of 250K, on +31 6 16517418.

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